

## **Life Transition Survey**

| Client Name Date |  |
|------------------|--|
|------------------|--|

**Directions:** In each section, select the transitions that you are currently experiencing and those you are likely to experience in the future. In addition, check transitions in the short to mid-term and long-term columns that you either hope to experience or anticipate with concern.

| Wo  | rk Life Transitions            | Currently experiencing | Anticipate short to mid-term | Anticipate<br>long-term |
|-----|--------------------------------|------------------------|------------------------------|-------------------------|
| 1.  | Change in career path          |                        |                              |                         |
| 2.  | New job                        |                        |                              |                         |
| 3.  | Promotion                      |                        |                              |                         |
| 4.  | Job loss                       |                        |                              |                         |
| 5.  | Job restructure                |                        |                              |                         |
| 6.  | Education / retraining         |                        |                              |                         |
| 7.  | Sell or close business         |                        |                              |                         |
| 8.  | Transfer family business       |                        |                              |                         |
| 9.  | Gain a business partner        |                        |                              |                         |
| 10. | Lose a business partner        |                        |                              |                         |
| 11. | Downshift / simplify work life |                        |                              |                         |
| 12. | Sabbatical / leave of absence  |                        |                              |                         |
| 13. | Start or purchase a business   |                        |                              |                         |
| 14. | Retire                         |                        |                              |                         |
| 15. | Phase into retirement          |                        |                              |                         |
| 16. | Other:                         |                        |                              |                         |

| Fin               | ancial Life Transitions   | Currently experiencing | Anticipate short to mid-term | Anticipate<br>long-term |
|-------------------|---|------------------------|------------------------------|-------------------------|
| 1.                | Purchase a home   |                        |                              |                         |
| 2.                | Sell a home   |                        |                              |                         |
| 3.                | Relocate  |                        |                              |                         |
| 4.                | Purchase a vacation home / timeshare  |                        |                              |                         |
| 5.                | Re-evaluate investment philosophy   |                        |                              |                         |
| 6.                | Experience investment gain  |                        |                              |                         |
| 7.                | Experience investment loss  |                        |                              |                         |
| 8.                | Debt concerns   |                        |                              |                         |
| 9.                | Consider investment opportunity   |                        |                              |                         |
| 10.               | Receive inheritance or financial windfall   |                        |                              |                         |
| 11.               | Sell assets   |                        |                              |                         |
| 12.               | Other:  |                        |                              |                         |
| 12.               | Offier:   |                        |                              |                         |
|                   | mily Life Transitions   | Currently experiencing | Anticipate short to mid-term | Anticipate long-term    |
|                   |   |                        |                              |                         |
| Far               | mily Life Transitions   |                        |                              |                         |
| Far               | mily Life Transitions  Change in marital status (marriage)  |                        |                              |                         |
| 1.<br>2.          | mily Life Transitions  Change in marital status (marriage)  Change in marital status (divorce)  |                        |                              |                         |
| 1. 2. 3.          | mily Life Transitions  Change in marital status (marriage)  Change in marital status (divorce)  Change in marital status (widowhood)  |                        |                              |                         |
| 1. 2. 3. 4.       | mily Life Transitions  Change in marital status (marriage)  Change in marital status (divorce)  Change in marital status (widowhood)  Expecting or adopting a child   |                        |                              |                         |
| 1. 2. 3. 4.       | mily Life Transitions  Change in marital status (marriage)  Change in marital status (divorce)  Change in marital status (widowhood)  Expecting or adopting a child  Hire child care  |                        |                              |                         |
| 1. 2. 3. 4. 5.    | Change in marital status (marriage)  Change in marital status (divorce)  Change in marital status (widowhood)  Expecting or adopting a child  Hire child care  Child entering adolescence  Child with special needs (disabilities, medical/dental   |                        |                              |                         |
| 1. 2. 3. 4. 5. 6. | Change in marital status (marriage)  Change in marital status (divorce)  Change in marital status (divorce)  Change in marital status (widowhood)  Expecting or adopting a child  Hire child care  Child entering adolescence  Child with special needs (disabilities, medical/dental problems)  Child w/pre-college expenses (private school, tutor, |                        |                              |                         |

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| 11.  |   |                        |                              |                         |
|--|---|------------------------|------------------------------|-------------------------|
| 11.  | Empty nest  |                        |                              |                         |
| 12.  | Family special event (Bat/Bar Mitzvah, anniversary party, trip)   |                        |                              |                         |
| 13.  | Helping and/or gifting grandchildren  |                        |                              |                         |
| 14.  | Concern about aging parent  |                        |                              |                         |
| 15.  | Concern about health of spouse/partner or child   |                        |                              |                         |
| 16.  | Family member needs caregiving  |                        |                              |                         |
| 17.  | Concern about personal health   |                        |                              |                         |
| 18.  | Provide for long-term care (parent, spouse/partner, or self)  |                        |                              |                         |
| 19.  | Disability / hospitalization (self or family member)  |                        |                              |                         |
| 20.  | Death of family member  |                        |                              |                         |
| 21.  | Other:  |                        |                              |                         |
| Leg  | gacy Life Transitions   | Currently experiencing | Anticipate short to mid-term | Anticipate<br>long-term |
|  |   |                        |                              | _                       |
| 1.   | Increase charitable giving  |                        |                              |                         |
| 2.   | Increase charitable giving  Give special financial gifts to children/grandchildren  |                        |                              |                         |
|  |   |                        |                              |                         |
| 2.   | Give special financial gifts to children/grandchildren  |                        |                              |                         |
| 2.   | Give special financial gifts to children/grandchildren  Give parental pension (monthly stipend)   |                        |                              |                         |
| 2.<br>3.<br>4.   | Give special financial gifts to children/grandchildren  Give parental pension (monthly stipend)  Develop an estate plan   |                        |                              |                         |
| 2.<br>3.<br>4.<br>5.                                       | Give special financial gifts to children/grandchildren  Give parental pension (monthly stipend)  Develop an estate plan  Change estate plan                             |                        |                              |                         |
| <ol> <li>3.</li> <li>4.</li> <li>6.</li> <li>7.</li> </ol> | Give special financial gifts to children/grandchildren Give parental pension (monthly stipend)  Develop an estate plan  Change estate plan  Develop an end of life plan |                        |                              |                         |

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